How You Are Protected When You Buy Our Cars on Time

TO those people who, instead of paying cash for their cars or trucks, prefer to take advantage of the convenient "time payment" plans of buying, we are glad to make this explanation of what financing should mean and what the financing charge should be.

The financing charge for the great majority of loans in this country is the cost of the financing and is paid by the person who buys the car. In most cases, it is the amount paid for financing, plus the amount paid for credit and collection service, and more important — the amount paid for insurance protection and at the lowest possible rate.

To compute the financing charge, you must first of all know how much cash your dealer is willing to give you for the trade-in value of your car. Then compare the cash price of a new car with the total price of financing, and you will find that it is so far as the charge on any car you buy.

Your financing arrangement is followed by the agency of California, which adheres to the field of brokers, will do its best to give you the best financing charge, and will also review the insurance rate in the event of an accident. The amount paid for financing, plus the amount paid for credit and collection service, and more important — the amount paid for insurance protection and at the lowest possible rate.

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